



October 2009

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Classic

SMACNA Annual
Convention - Program

Save the Date:

**SMACNA Annual
Convention**

October 11 - 15
Palm Desert, CA

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Orange Empire SMACNA'S Gene Powell Golf Classic

The Orange Empire SMACNA Gene Powell Golf Classic was a great success this year, with a total of 135 golfers. The tournament was held on Monday, September 14, 2009 at the beautiful Los Coyotes Country Club in Buena Park, California. There were several specialty holes throughout the 18-hole golf course, including Beat the Pro, a massage cabana, three margarita holes, and a \$10,000 hole in one. Donations from the Beat the Pro challenge, along with mulligan sales, came to a grand total of \$2,023 which will go to SMAC PAC.

We would like to thank all volunteers, committee members and staff who helped make the tournament such a successful event. And also a big thank you to all the contractors and attendees who support this event every year.

A special thank you to the following sponsors for supporting Orange Empire SMACNA's Gene Powell Golf Classic:

Specialty Sponsors:

Margarita Holes - Reliable Metal Products, ACH Mechanical,
Applied Air, Tax & Financial Group

Massage Cabana - R & R Sheet Metal

\$10,000 Hole in One - Valley Insurance/ A Leavitt Group Company

In n Out Truck - Bischoff Sheet Metal & Security Mini Storage

Beat the Pro Hole - Tardif Sheet Metal & CANFAB

Golf Balls - Mammini Company

Air Treatment Corporation

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CWCI Insulation of LA, Inc.

Direct Air Conditioning

Equal Air Balance Co., Inc.

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Labor Management Cooperation Trust

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Precision Air Balance

Rolls High Reach Equipment Rental

S3H Mechanical Construction

SMACNA Los Angeles

SMWIA Local 105

So. California Sheet Metal JATC

Southland Industries

Superior Duct Fabrication

TRANE Company

Tutton Insurance Services, Inc.

University Marelich Mechanical

Western Allied Corporation



Program At A Glance

SATURDAY, OCTOBER 10

8:00 a.m. to 5:00 p.m. - Convention Registration

SUNDAY, OCTOBER 11

7:00 a.m. to 5:00 p.m. - Convention Registration

7:00 a.m. to 8:00 a.m. - College of Fellows Golf Outing Continental Breakfast

8:00 a.m. to 1:00 p.m. - College of Fellows Golf Outing - Palm Course, Desert Springs JW Marriott

3:00 p.m. to 4:00 p.m. - College of Fellows Meeting

4:15 p.m. to 5:15 p.m. - Western Coalition Meeting

5:30 p.m. to 6:30 p.m. - Opening General Session

6:45 p.m. to 8:30 p.m. - Meet & Greet Reception

MONDAY, OCTOBER 12

7:00 a.m. to 5:00 p.m. - Convention Registration

7:30 a.m. to 9:30 a.m. - Architectural Forum
HVAC Contractors Forum

7:30 a.m. to 9:30 a.m. . . . **Business Development Sessions**

1. Family Succession Planning
2. Six Steps to Controlling Your Accounts Receivable
3. Seismic Restraint Manual Guidelines for Mechanical Systems

9:45 a.m. to 11:45 a.m. - Industrial Contractors Forum
Residential Contractors Forum

9:45 a.m. to 11:45 a.m. . . . **Business Development Sessions**

1. LEED Building for Sheet Metal & HVAC Contractors
2. SMACNA HVAC Duct Construction Standards
3. Developing a Crisis Management Plan
4. SMACNA's Cost Reference Manual

Noon to 1:45 p.m. - Group Lunch
Presentation of Safety Awards, College of Fellows Inductions, Chapter Executive of the Year, Contractor of the Year, Legislative Awards

2:00 p.m. to 4:00 p.m. . . . **Business Development Sessions**

1. Building Information Modeling, Integrated Project Delivery
2. How to Survive a Recession

MONDAY, OCTOBER 12 [continued]

3. Six Steps to Controlling Your Accounts Receivable (Repeat)

4. How Change Management Techniques Can Improve Your Safety Program

5. How Can Chapters Get Their Members Involved (Chapter Execs. Only)

5:45 p.m. to 7:00 p.m. - PAC Reception & Silent Auction

7:15 p.m. to 10:00 p.m. - PAC Dinner & Live Auction

TUESDAY, OCTOBER 13

7:00 a.m. to 3:00 p.m. - Convention Registration

7:00 a.m. to 8:30 a.m. - Product Show Continental Breakfast

7:00 a.m. to Noon - Product Show

8:00 a.m. to 10:00 a.m. - Spouse Breakfast

10:00 a.m. to Noon **Business Development Sessions**

1. An Overview of the New Congress & Congressional Spending
2. Building Information Modeling, Integrated Project Delivery
3. Construction Coordination Software (CSC)
4. Family Succession Planning (Repeat)
5. Business University & Graduate Program Reunion

1:15 p.m. to 3:15 p.m. - **Kaizen Events - Improving Your Business' Efficiency in Just One Week**
(A New Horizons Foundation Project)

CHAPTER NIGHT

WEDNESDAY, OCTOBER 14

7:00 a.m. to 2:00 p.m. - Convention Registration

7:00 a.m. to 8:00 a.m. - CIC Breakfast (CIC Members Only)

8:15 a.m. to 8:30 a.m. - SMACNA IFUS Contributors' Meeting

8:45 a.m. to 9:45 a.m. - SMACNA Annual Business Meeting

10:10 a.m. to 11:10 a.m. - Labor Forum

11:30 a.m. to 1:30 p.m. - President's Lunch

2:00 p.m. to 2:45 p.m. - New Technology Sessions

3:00 p.m. to 3:45 p.m. - New Technology Sessions

6:00 p.m. to 6:45 p.m. - Pre-Dinner Reception

7:00 p.m. to 10:00 p.m. - Dinner, Show and Dancing

Entertainment: Bill Engvall / Dancing by PartyQuake Band